



# DESIGNER SKIN™

## Designer Skin® Boutique™ Bronzing Ambiance Splash!™ Tanning Tonics

### 2007 Salon Rebate Program

Dates: 1/1/2007 - 4/30/2007

#### Receive \$3.00 in Product Credit

for the purchase of any NEW 2007 bottle of Designer Skin® and Boutique™.

**Products include:** Intrigue™, Mood™, Shine™, Speed of Light™, Bloom™ and Bronze Camouflage™

#### Receive \$2.00 in Product Credit

for the purchase of any bottle of Designer Skin® and Boutique™ with wholesale price between \$21 and \$35.

**Products include:** Secret Rapture™, Sheer Wisdom™, Halo™, Worship™, Believe™, Tao™, Goddess™, Worship Me™, Siren™, Shrine™, Bombshell™, Revival™, Ray of Light™, Flare™, Spellbound™, Fortune™, Bohemia™, Whisper™, Smolder™, Veritas™, Bronze Bondage™, Dolce™

#### Receive \$1.00 in Product Credit

for the purchase of any bottle of Designer Skin® and Boutique™ with wholesale price between \$15 and \$20.99.

**Products include:** Addicted To Love™, Love Junkie™, Drama Queen™

#### Receive \$.75 in Product Credit

for the purchase of any NEW 2007 bottle of Splash!™ with wholesale price between \$15 and \$20.99.

**Products include:** Get Down Brown™ & Hustle™

#### Receive \$.50 in Product Credit

for the purchase of any bottle of Splash!™ with wholesale price between \$8 and \$15.00.

**Products include:** Triple Play™, Gold Digger™, Ego Maniac™, Shameless™, Choc-O-holic™, Faker™, Floozy™, Daddy-O™

### 2007 Advertising Co-op Program

Dates: 11/1/2006 - 10/31/2007

Designer Skin® is proud to support the advertising efforts of our salons. We have specifically designed our co-op program to meet the growing needs of our loyal salon owners. Moreover, we have established easy-to-follow guidelines that enable each salon to achieve the maximum amount of co-op credit available. By purchasing Designer Skin®, Boutique™ Bronzing Ambiance and SPLASH!™ Tanning Tonics, salons can accrue up to 28% in co-op credit. Please review program for complete details.

- 20% on purchases of one DS product brand: Designer Skin®, Boutique™ Bronzing Ambiance, or SPLASH!™ Tanning Tonics or
- 23% on purchases of any two DS brands or
- 25% on purchases of all three DS brands
- + 3% Additional bonus for wholesale purchases over \$2,500.00 per quarter (Nov-Jan, Feb-Apr, May-July, Aug-Oct)
- 28% Total possible co-op account accrual if you carry all three DS brands

Ads must be Designer Skin® exclusive; no competitor products may be displayed or mentioned. The Designer Skin® logo must be presented in the ad even when Boutique™ Bronzing Ambiance, and SPLASH!™ Tanning Tonics logos are used. The percentage of the ad space utilized is equivalent to your potential reimbursement amount. Reimbursement will not exceed your co-op account amount.

### 2007 Salon Promotional Program

Designer Skin® is firmly committed to supporting the dedicated efforts of salons that retail the Designer Skin® line of indoor tanning products. We have created our Salon Promotional Program to support salon events such as Grand Openings, Customer Appreciation Days, Anniversary Celebrations, Charity Events, etc. Prepackaged promotional kits include a complimentary and generous array of Designer Skin® sample packettes, apparel, posters, and literature. Salon Promotions are limited to two (2) promotional events per calendar year. Please allow a minimum of 21 days for processing.

**The information provided above is an overview of the programs only.  
Please check [www.fstanning.com](http://www.fstanning.com) for a complete set of program rules and forms.**