



PERFORMANCE BRANDS, INC. (PBI) 2007-2008 Salon Rebate Program

We are proud to support the advertising and sales efforts of our salon partners. We have specifically designed our programs to meet the growing needs of our loyal salon owners. We have established easy-to-follow guidelines that enable each salon to achieve the maximum amount of Credit and/or Cash available. This program was established to reward and support our valued salon partners.
Salon Rebate Program

Program Dates: November 1, 2007 to April 30, 2008

Receive \$3 in PRODUCT CREDIT or \$0.75 CASH for ZEDA® Bottle Purchases

Receive \$2 in PRODUCT CREDIT or \$0.50 CASH for FIESTA SUN® Bottle Purchases

Receive \$1 in PRODUCT CREDIT or \$0.25 CASH for PRO TAN® Bottle Purchases

(PBI) will issue a PRODUCT CREDIT or CASH REBATE to qualifying salons for all products purchased through their authorized (PBI) distributor. In order to receive this credit, simply follow the instructions below.

Rebate Policies and Guidelines

- Salon must select either PRODUCT CREDIT or CASH REBATE at time of submission
- Salon Rebate Form must accompany invoices or computerized distributor report
- All Salons must sign up and participate in the WWW.IWANTAFREETAN.COM Free Tan Promotion to qualify for any rebate either credit or cash.
- Computerized printouts or reports must include the following information:
 - *Date *Size *Quantity *Invoice Number *Product Name
 - *Unit Price Purchased *Customer Number or Name
- These requirements are non-negotiable.
- Rebates on OPEN STOCK ONLY unless otherwise noted.
- Final deadline to submit invoices and redeem product credit for rebate is July 31, 2008.
- Rebates must be submitted with a completed Rebate Order Form. Those submitted without a completed Rebate Order Form will not be honored. All salons must have your rebate product order placed with (PBI) by this date. No extensions are granted.
- Rebate Product must be redeemed in one (1) shipment (i.e., no partial orders or salon credits will be issued). Out of stock products will be substituted with a like product at (PBI's)sole discretion.
- Salon and Manufacturer participation is voluntary. Rebates may only be redeemed bycurrent salon owners and are not transferable.
- REBATES EARNED ARE REDEEMABLE FOR PACKETTES OR BOTTLES AS SHOWN ON THE REBATE REDEMPTION ORDER FORM.
- CASH IS CASH
- REBATES WILL BE PROCESSED BY OR BEFORE 10/31/2008

CASH OR CREDIT - IT'S YOUR CHOICE!



The information provided above is an overview of the programs only.
Please check www.fstanning.com for a complete set of program rules and forms.

