



Dear Salon Owners,

There are more "Manufacturer to Salon" programs available for 2010 than ever before! We have decided to list the basic program information and provide detailed information upon request. Please call your Product Consultant at 1•800•325•2769 and let him/her know which programs you are interested in, or visit our website, www.fstanning.com, for complete details.

### 2010 "Manufacturer to Salon" Programs

- "Manufacturer to Salon" programs are a great added incentive for products you already purchase. -

<u>Manufacturer</u>	<u>Name of Program</u>	<u>Start Date</u>	<u>End Date</u>
AGI	Australian Gold®, Designer Skin®, California Tan®, LLC Family of Brands Co-op Advertising Australian Gold®, Designer Skin®, California Tan® Brand Lotions, Wolff System® and AGI Lamps	1/1/2010	10/31/2010
Australian Gold®	Australian Gold® 2010 Power of Choice Spiffs	1/1/2010	6/30/2010
Swedish Beauty®	Swedish Beauty® 2010 Salon Spiffs	1/1/2010	6/30/2010
Caribbean Gold®	Caribbean Gold® 2010 Salon Spiffs	1/1/2010	6/30/2010
California Tan®	California Tan® 2010 Salon Spiffs	1/1/2010	6/30/2010
Matahari®	Matahari® 2010 Salon Spiffs	1/1/2010	6/30/2010
Emerald Bay®	Emerald Bay® 2010 Salon Spiffs	1/1/2010	6/30/2010
Designer Skin®	Designer Skin® 2010 Salon Spiffs	1/1/2010	6/30/2010
Performance Brands®, Inc.	Fiesta Sun® and Pro Tan® Salon Rebate 2010	11/1/2009	05/01/2010
Supre®	2010 Salon Rebate Program	12/1/2009	6/30/2010
Devoted Creations®	2010 Salon Rebate Program	9/30/2009	7/04/2010
Synergy Tan®	2010 Co-op Advertising Program	11/1/2009	10/31/2010
Tan, Incorporated®	2010 Salon Rebate Program	1/1/2010	8/31/2010

In accordance with manufacturer guidelines, we will either report your purchases directly to the manufacturer or provide you with an approved means of reporting. You don't have to keep up with the invoices because we are compiling this information into an approved report for you. We will still provide you with the necessary forms and reports to participate in all of these programs. We will even remind you to file your paperwork when the programs are over. In fact, your participation in most of the "manufacturer to salon" programs requires only four easy steps.

1. Purchase all of your products from Four Seasons and we will do the program record keeping.
2. You will receive a reminder note from Four Seasons before August 1, 2010, listing easy-to-follow instructions for redeeming your Manufacturer to Salon program spiffs.
3. You can print your personalized reports and all necessary forms online at www.fstanning.com or contact your Product Consultant. Simply sign the forms, mail to the appropriate addresses, then sit back and relax.
4. You will reap the benefits of these great 2010 Manufacturer to Salon programs! Then, tell all your friends how great it feels to be "in business for yourself, not by yourself."

We would like to take this opportunity to thank you for your continued support and to assure you that our commitment to you is stronger than ever. Four Seasons is here to serve you.

Sincerely,

Your Friends at Four Seasons  
1•800•325•2769