# PROFESSIONAL SOLUTION

All skin is not created equal. Customer diversity and makeup is why it is vital to understand what solution is best for each client. Sjolie offers a wide variety of solutions that will accommodate every skin type and will allow you to customize accordingly. Identifying the solutions and different shades will set you apart from the competition.

Application: We recommend 1 or 2 light coats of solution per client, at most. Extra application passes are unnecessary and can pose issues with your client's spray. The skin can only absorb so much product; your client may feel very tacky or wet, smudge easily, experience uneven fade or odd color development if the product is over-applied. Applying multiple layers of the solution will not allow the client to develop a darker color. The DHA% you are spraying with will not increase, you will only be adding layers of the cosmetic bronzer, which has a temporary effect. If a client wants to obtain a darker tan, we recommend using a darker solution or try utilizing DHA Booster Drops to achieve the tan your client desires.

How to use: Clean and prep the body before spraying. It is recommended you use the pH Balancing Prep Spray before applying any of our spray tan solutions. Add 2 oz. to 4 oz. of solution for each person sprayed. Clients should be able to dress after application, when comfortable. Shower times will vary based on the solution used.





The Original Line of professional solutions features an Aloe Vera base with Olive undertones. These solutions will leave the skin hydrated and healthy while providing a gorgeous golden glow, perfect for any skin type.

The nourishing Aloe Vera formula will help to nourish the skin and improve the tan longevity. Consumers can estimate tans to last 7-12 days when following the proper care regimen. The Aloe Vera solutions require a minimum of 8 hours before showering to achieve full development.

#### KEY INGREDIENTS

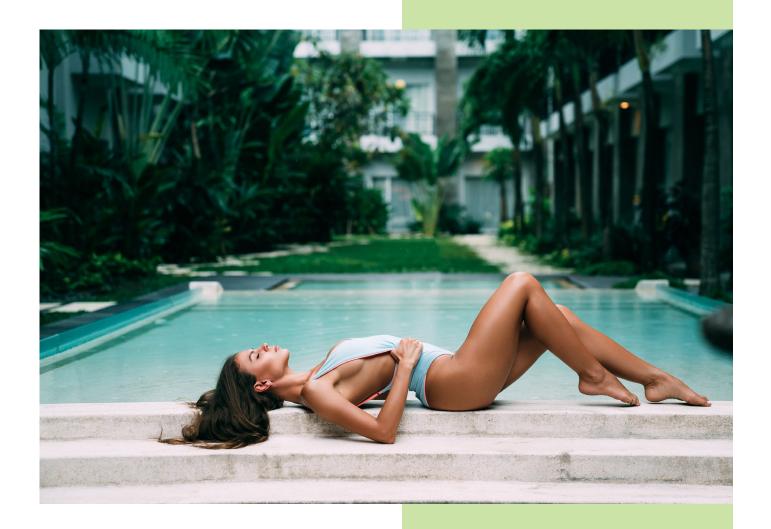
Aloe Barbadensis Leaf Extract – has been found to reverse degenerative skin changes by stimulating collagen and elastin synthesis. Acts as a biological vehicle to aid penetration and absorption of other bio-active ingredients into the skin.

Dihydroxyacetone – derived from sugar cane and sugar beets; reacts with the skins amino acids to produce pigment.

Walnut Extract – derived from walnut husks; commonly used for acne treatments and as a skin soother; provides natural coloring.

Aloe Vera based solution Ingredients: Deionized Water, Aloe Barbadensis Leaf Extract, Dihydroxyacetone, Ethoxydiglycol, Cetearyl Isononanoate, Ceteareth-20, Cetearyl Alcohol, Glyceryl Stearate, Glycerin, Ceteareth-12, Cetyl Palmitate, Caramel, Walnut Extract, Polysorbate 20, Tocopherol Actetate (Vitamin E), Retinyl Palmitate (Vitamin A), Ascorbic Acid (Vitamin C)

# No. 9



No. 9



#### SOLUTION NO. 6 - LIGHT BLEND

Solution No. 6 is for clients with naturally fair skin, who tend to have more pink undertones. This solution is ideal for use during the winter months on clients looking to achieve a "winter glow." The logic behind the winter glow is that this solution provides less contrast to the client's natural winter skin coloring which tends to be lighter.

#### SOLUTION NO. 9 - MEDIUM BLEND

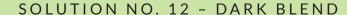
Solution No. 9 is our Aloe Vera medium blend solution ideal for those clients with medium toned complexions. This solution is used most frequently due to its versatility throughout the entire year, allowing a range of skin tones to take advantage of its color and hydrating formula.



# SJOLIE CLEAR MEDIUM BLEND

### SOLUTION NO. 9 CLEAR MEDIUM BLEND WITHOUT BRONZER

Solution No. 9 CLEAR is excellent for any client or technician who prefers no bronzer in the spray tan formula. You will not receive instant color with this solution, but you will develop a natural looking golden tone. The color payoff is identical to our Solution No. 9 with bronzer. Solution No. 9 CLEAR has a light Green Tea scent, unlike the other Sjolie Solutions which do not contain an added fragrance.



Solution No. 12 is designed for deep-toned complexions and top-rated in the summer months. This solution is also an excellent color for clients with medium skin tones who've developed a darker natural tan during summer time.





#### SOLUTION NO. 14 - DARK DEPTH

Solution No. 14, also known as Dark Depth is our darkest Aloe Vera blend solution best used on darker complexions or as a "base color" for a fitness competition and stage performances. If you have a naturally darker skin tone and are looking to deepen and enrich the skin color, this solution is your go-to formula. Dark Depth is considered a pre-competition color Meaning, it may not be dark enough to meet judging protocol. Try spraying with Dark Depth 2-3 days before a competition. Apply a temporary competition color day of to deepen the color for stage presentation.



## SJOLIE ICON RESERVE ALCOHOL OLIVE UNDERTONES

Sjolie Icon Reserve Line will cater to those clients who do not like the benefits the Aloe Vera based solutions provide them. Because of the Alcohol content, this solution will leave the client feeling dry immediately after application while providing them with the same gorgeous golden glow the Aloe Blend delivers.

The quick-dry formulas are fast drying and convenient. This solution line will still require clients wait a minimum of 8 hours before showering to obtain the full development, with the exception of Ultra One Rapid Tan. Consumers can estimate tans to last 5-7 days when following the proper care regimen.

# Key Ingredients

Dihydroxyacetone – derived from sugar cane and sugar beets; DHA reacts with the skins amino acids to produce pigment.

Ascorbic Acid – known as Vitamin C, protects from damaging free-radicals, helps increase the amount of collagen production in the skin.

Retinyl Palmitate – derived from retinol; an antioxidant stimulates skin rejuvenation. Also, known as Vitamin A.

Alcohol based solution Ingredients: Deionized Water, Dihydroxyacetone, Ethoxydiglycol, Cetearyl Isononanoate, Ceteareth-20, Cetearyl Alcohol, Glyceryl Stearate, Glycerin, Ceteareth-12, Cetyl Palmitate, Caramel, Walnut Extract, Polysorbate 20, Tocopherol Actetate (Vitamin E), Retinyl Palmitate (Vitamin A), Ascorbic Acid (Vitamin C)



#### ICON RESERVE - TIER ONE

Tier One contains 10% DHA making it great for medium skin tones. This solution is very versatile throughout the year for medium complexions.

# ICON RESERVE - TIER TWO

Tier Two contains 12% DHA, ideal for dark complexions and excellent for a summertime color.





#### ICON RESERVE - ULTRA ONE RAPID

Ultra One Rapid Tan is excellent for clients who need a rushed tan. Maybe the client has a dinner date or is receiving their tan on a lunch break; this quick dry formula will help anyone achieve their tanning goal with minimal time. This solution is not intended to stay on longer than the recommended 4-5 hours, and is the only solution designed for rinsing before 8 hrs.

2 hours - 6% DHA 3 hours - 9% DHA 4 hours - 12% DHA

Technicians should remind clients of the importance of hydrating and moisturizing. Because of the Alcohol content, clients may experience a quicker fade or uneven complexion. Hydration with Tan Extend and proper moisturizers will improve the tan longevity and prevent from uneven fade.

# SJOLIE LUXE ALCOHOL VIOLET UNDERTONES

LUXE is the newest formulation of professional spray tan product Sjolie has to offer. This blend is alcohol-based, to provide quick-drying benefits similar to the Icon Reserve Line. Consumers will enjoy the deep brown tones this product has to offer. Available in limited 8-hour blends, and 1 Quick Rinse, these violet tones will compliment any skin tone but effortlessly enhance those with warm undertones. This Violet solution will help to compliment your clients yellow and gold tones.

The quick-dry formula is fast drying and convenient. This solution will require clients wait a minimum of 8 hours before showering to obtain the full development, with the exception of Ultra Violet Rapid Tan. Consumers can estimate tans to last 5-7 days when following the proper care regimen.

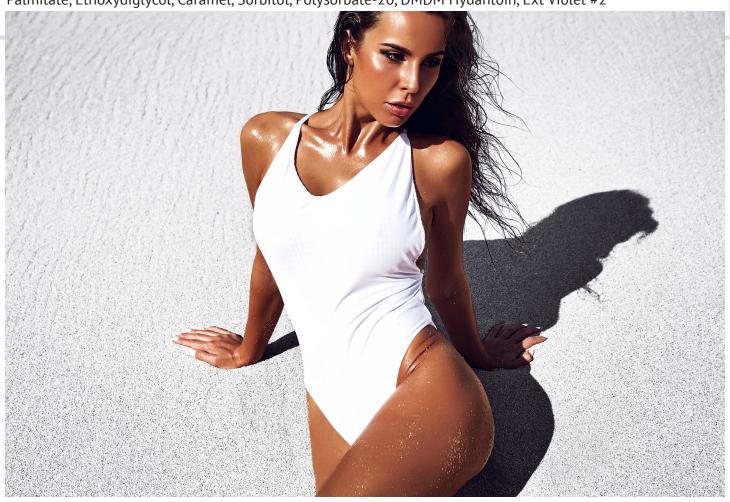
# Key Ingredients

Glyceryl Stearate – derived from vegetable fatty acids; soothes and softens the appearance of the skin and slows the loss of water from the skin.

Dihydroxyacetone – derived from sugar cane and sugar beets; reacts with the skins amino acids to produce pigment.

Caramel – a natural colorant imparts a brown color

Violet Alcohol based solution Ingredients: Deionized Water, Dihydroxyacetone, Cetearyl Isononanoate, Ceteareth-20, Cetearyl Alcohol, Glyceryl Stearate, Ceteareth-12, Glycerin, Cetyl Palmitate, Ethoxydiglycol, Caramel, Sorbitol, Polysorbate-20, DMDM Hydantoin, Ext Violet #2





# LUXE VIOLET NO. 9 - MEDIUM BLEND

Luxe No. 9 is a perfect year-round color. Luxe No. 9 is ideal for medium complexions or those with lighter skin tones who've gained a natural base tan during summer months. This solution can be used on all undertones but will most definitely compliment someone with warm undertones.

#### LUXE VIOLET NO. 12 - DARK BLEND

Luxe No. 12 can be used all year on darker complexions and become very popular on medium complexions during summer months when they've attained a natural base color. LUXE No.12 is ideal for all skin tones but will undoubtedly compliment those with warm undertones or those clients who feel they look unnatural when sprayed with the Sjolie Original Line.





# LUXE VIOLET - ULTRA ONE RAPID

Luxe Ultra is for your on-the-go clients who can't wait the 8-hour processing time before showering like our other solution formulas. This solution is formulated to cater to all skin tones; your client's shower time will determine the tan outcome. This Violet solution will help to compliment your clients yellow and gold tones while allowing your clients to shower quickly. This solution is not intended to stay on longer than the recommended 4-5 hours.

2 hours - 6% DHA 3 hours - 9% DHA 4 hours - 12% DHA