# Four Seasons Sales & Service Sunless Support

### **Days to Remember**

- June 1<sup>st</sup> Flip A Coin Day:
- Do 2 promos and have one associated with "tails" and one associated with "heads"



- Do BOGOs for everyone that books a spray tan with a friend.
- **Get Social:** Have clients upload photos in the comments of posts with the BFF for a chance to win a gift bundle. #BestFriendsDay

#### June 14<sup>th</sup> – National Flag Day :

• **Get Social**: Plan ahead and do a photoshoot with your spray tanned clients and our flag! Post on this day in order to honor our flag.

June 21<sup>st</sup> – National Selfie Day:

• **Get Social:** What better way to get tons of traffic on your social media?! Have your clients post pics with their awesome tan, or wonderful products for a chance to win something special. #NationalSelfieDay

#### June 21<sup>st</sup> - First Day of Summer:

 Host a give-away (half-price tan) to your first 10 clients to book for a July spray tan. #SummerBegins

#### June 30<sup>th</sup> – Social Media Day

• **Get Social**: Post something on your favorite social media platform. Use #SocialMediaDay when posting to remind others of this day.



#### Themes:

- Father's Day
- Summer, beach, vacations
- Hot Summer Nights
- Weddings
- Festivals

#### **Product Spotlights**

- Drying Powder for those hot summer days
  - Sunless Approved Sunscreen

#### National Adopt a Cat Month

- Interact with your clients by asking them to post pics of their sweet cats/kitties.
  - Partner with a local shelter to raise awareness for homeless pets, raise food and supplies. Ask your clients to donate cat food or toys for the shelter. Those that adopt receive a great special from you.



# Father's Day – June 16<sup>th</sup> Social Media Competitions

Run a social media competition by having your customers nominate a Father (or someone like a Dad) to win a FREE spray tan. #FathersDay

## Looking Ahead – start creating content soon!

- Fourth of July
- Summer / Vacations
- Get to know your customers
  - Warm Weather!