# Four Seasons Sales & Service Sunless Support March 2019



### National Cheerleading Week First full week in March:

- Start collecting content for this NOW! You will need to have these ready before the first week of March! Contact a few cheerleaders & offer them a free spray tan & photo shoot! Get before & after pics and then go to a game or practice and gets pics of them in action.
- The week of:
- Contact the cheerleading teams in and around your area (colleges, high schools, competitive travel teams) and offer them a group discount.
- Put together a "Spirit Week" kit at a great price for the cheerleaders (lip gloss, bronzer, tan extender, mousse).
- Post your social media content & pics. #NationalCheerleadingWeek Takeover!



### **Themes**

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- Luck of the Irish, St. Patty's Day, Pot of Gold
- March Madness
- Spring Break
- Green & Gold
- Spring
- Spring Cleaning

#### **Product Spotlights**

- Spring Break Travel Kits
- Ex: Sunstyle Sunless Maintenance Kits
- National Cheerleading Week Bag Deals

### Days to Remember

Mardi Gras – March 5<sup>th</sup>

St. Patrick's Day – March 17th

National Mom & Pop Business Owners Day – March 29

#### March is National Women's History Month:

- Post trivia or did you know segments throughout the month on women's history.
- Showcase some of your women entrepreneurs that are also clients.
- Design promos and specials around this theme all month long.
- #bossbabes

## Looking Ahead – start creating content soon!

- Weddings
- Easter
- Graduations
  - Proms
- Banquets

